

About Gary O. Shelton



Gary O. Shelton's late maternal grandfather, Lexington E. Sanders, died when Gary was only four years old and inspired him to become an entrepreneur. Lexington and his brother, Eugene R. Sanders, were landowners in the Jim Crow South, built and operated a funeral home, grocery store, and motel in Monticello Georgia. They also built the community center which has done much commendable work with the youth in Jasper County, resulting in the street Sanders HTS being named in his honor. Following are businesses Gary has acquired, founded, co-founded, merged with, or led:

Chief Executive Officer (CEO), With Ownership Wealth, LLC: Black Wealth Matters movement

Managing Director, EZ Financial Group, LLC: Helps real estate entrepreneurs and small business owners get their business set up the right way to meet lender and credit issuer approval requirements and provides access to working capital

Co-Chairman, Strather Affiliated companies: real estate developers teaching the next generation of urban developers



Chief Executive Officer (CEO) American Business Angels launch Team: A social finance venture that bridges corporate VCs, hedge funds & other institutional investors to help create a more efficient startup capital market.

Chief Operating Officer (COO), B3C Capital, LLC: Advises technology startup founders on their equity rounds of funding

Co-Founder, Near Infrared Imaging, Inc.: A medical and biometric imaging device business owned in part by UCLA, City University of New York, and Lawrence Livermore National laboratories

UNIQUE ACCOMPLISHMENTS

Raised over \$5 million with crowdfunding for the first Obama/Biden Campaign

Acquired Source One Communications, a long-distance reseller, merged with Lightcom International, the only Black-American owned facilities-based telephone company in America, and grew revenue to over \$70 million, providing telephone service to the Department of Defense, the White House, and Camp David

Co-Founder, Mortgage America: Sold it to Ocwen Financial for over \$5 million

Acquired E3 Engineering, and became a Tier 1 supplier to General Motors, Ford, And Chrysler. Increased annual revenue from \$8 million to \$20 million in one year

Developed Evergreen Estates Apartments (Renamed Renaissance Village Apartments) 350 units, Detroit Michigan

Completed 450+ buy, Fix&Flip transactions

Provided investment advice and strategic planning consulting to The Lewis Company for the \$1 billion acquisition of the Beatrice Companies

Provided strategic planning consulting to Don Barden the first Black-American to own a Las Vegas casino and the first to own a major cable TV franchise

Co-Founder, Teeze: Won contract to provide design, marketing, and fulfillment services to the Michigan State Lottery. Negotiated licensing agreements with Lamborghini and General Motors to design custom logo t shirts, caps, leather jackets, polo shirts, sweatshirts, and pants. Then sold apparel to car dealership service stores, Kmart, and Macy's

While still in his twenties: investment advisor to the Detroit Police and Fire Retirement System, a \$1 billion pension fund

At age 21 Founded Global Health, a health food store and restaurant located in Tucson Arizona and sold to European investors for \$1.5 million

Member of the Harvest Institute and Strategic Advisor to Claud Anderson Ph.D., author of Black Labor White Wealth, and Povernomics.

"Most entrepreneurs that I encounter are looking for an easy road to success, and don't have a strategic plan for achieving success. What do you want to achieve or avoid? The answers to this question are objectives. How will you go about achieving your desired results? The answer to this you can call strategy."

- William E. Rothschild